



TAXES 12/05/22

Tax Wise, Should You Get Paid In 2022 Or 2023?



This time of year, "pay me next year" requests are common with employers, suppliers, vendors, customers and more. On a cash basis, you probably assume you can't be taxed until you receive money. But technically, if you have a legal right to payment but decide not to receive it, the IRS can tax you nonetheless. Is that fair? The IRS thinks so. The tax law includes the concept of *constructive* receipt. It requires you to pay tax when you merely have a right to payment even though you do not actually receive it.

Given taxes and filing deadlines, would your prefer pay in 2022 or the first week in January? After all, if you are paid in December of 2022, taxes are due April 15, 2023. If you are paid in January 2023, taxes are due April 15, <u>2024</u>. It seems like an easy decision, but if taxes could go up, it may cut the other way. President Joe Biden once proposed hiking tax rates from 37% to 39.6%, plus taxing long-term capital gains and qualified dividends at ordinary income tax rates on income above \$1 million. But that effort failed, at least so far, and is likely to go nowhere now that Republicans are set to take control of the House.

Even if you decide what you want, can you ever put off income you are about to receive? If your employer tries to hand you a bonus check at year-end, you might insist you'd rather receive it in January, thinking you can postpone the taxes. Because you had the right to receive it in December, it is taxable then, even though you might not actually pick it up until January. As a practical matter, if your company agrees to delay the payment (and actually pays it to you and reports it on its own taxes as paid in January) you would probably be successful in putting off the income until the next year. Besides, with wages like a bonus, the W-2 you receive will control.

Yet even here, the IRS might contend you had the right to receive it in the earlier year. The IRS does its best to ferret out constructive-receipt issues, and disputes about such items do occur. The situation would be quite different if you negotiated for deferred payments *before* you provided the services. For example, suppose you are a consultant and contract to provide personal services in 2022 with the understanding that you will complete all of the services in 2022, but will not be paid until Feb. 1, 2023. Is there constructive

receipt? There shouldn't be. In general, you can do this kind of tax deferral planning as long as you negotiate for it up front and have not yet performed the work.

Some of the biggest misconceptions about constructive receipt involve conditions. Suppose you are selling your watch collection. A buyer offers you \$100,000 and even holds out a check. Is this constructive receipt? No, unless you part with the watch collection. If you simply refuse the offer—even if your refusal is purely tax-motivated because you don't want to sell the watch collection until January—that will be effective for tax purposes. Because you condition the transaction on a transfer of legal rights (your title to the watch collection and presumably your delivery of it), there is no constructive receipt.

If you are settling a lawsuit, you might refuse to sign the settlement agreement unless it states that the defendant will pay you in installments. Even though it may *sound* as if you could have gotten the money sooner, there is no constructive receipt because you conditioned your signature on receiving payment in the fashion you wanted. That is different from having *already* performed services, being offered a paycheck and delaying taking it. Tax issues in litigation are almost always present. Consider the bottom line after taxes, since there are often <u>IRS taxes on legal settlements and legal fees</u>. If you don't plan ahead you may end up with <u>an IRS Form 1099 you don't really want.</u>

Check out my website.